

## **Mandatory Disclosure**

10.1 AICTE File No.	<b>431/21-19A/MCP(M)94</b>
Date & Period of last approval	<b>23.08.2010/ 2009-2011</b>
10.2 Name of the Institution	<b>Institute of Productivity &amp; Management Address of the Institutions “Resource House” Pocket –G, Pallavpuram-I,</b>
City & Pin Code	<b>Meerut-250110</b>
State / UT	<b>Uttar Pradesh</b>
Longitude & Latitude	
Phone number with STD code	<b>0121-2576608</b>
Fax number with STD code	<b>0121-2576608</b>
Office hours at the Institution	<b>09:00 am to 05:00 p.m.</b>
Email	<b><a href="mailto:info@ipmindia.org">info@ipmindia.org</a></b>
Website	<b><a href="http://www.ipmindia.org">www.ipmindia.org</a></b>
Nearest railway Station (dist. in km)	<b>Meerut City Station (14 Kms.)</b>
Nearest Airport (dist in km)	<b>Delhi 100 kms.</b>
10.3 Type of Institution	<b>Private-Self Financed</b>
Category (1) of the Institution	<b>Non Minority</b>
Category (2) of the Institution	<b>Co-Ed</b>
10.4 Name of the organization running the Institution	<b>IPM Meerut</b>
Type of the organization	<b>Society</b>
Address of the organization	<b>IPM, Pallavpuram-I Meerut</b>

Registered with	<b>Registrar of Societies</b>
Registration date	<b>20.09.1977</b>
Website of the organization	<b>NO</b>
Name of the affiliating University/Board	<b>None</b>
Address	
Website	
Latest affiliation period	
10.6 Name of Director	<b>Dr.Asit Mohan</b>
Exact Designation	<b>Director</b>
Phone number with STD code	<b>0121-2577423</b>
Fax number with STD code	<b>0121-2576608</b>
Email	<b>info@ipmindia.org</b>
Highest Degree	<b>Ph.D</b>
Field of specialization	<b>Finance &amp; Administration</b>

#### 10.7 Governing Board Members

#### **DR. A.N. SAXENA**

**He is the Vice President of the World Academy of Productivity Science. He is an internationally known management and productivity expert. He retired as the Director General of National Productivity Council of India. Thereafter, he held the Chair of Industrial Finance Corporation of India as Professor of Management in the Faculty of Management Studies, Delhi University. He was conferred the Special National Award by the Asian Productivity Council, Tokyo.**

**He is currently undertaking International Seminars and Programs on Total Quality Management TQM, ISO 9000, Productivity and Organisational Development, Quality of Work Life in Turkey, Indonesia and Nepal.**

**He has been closely associated with the Universities and academic bodies and was a member on the Board of Governors of the three Indian Institutes of Management at**

**Ahemdabad, Calcutta and Bangalore, National Institute of Training in Industrial Engineering, Bombay and National Safety Council.**

**His Publications:**

**Two Volumes on Planning and Promotion of Productivity, Approx, 1000 Pages.  
Manual on Productivity  
Manual on Safety  
Management Guides on Management, Safety and Good House Keeping.**

**DR. R S RATHORE**

**Retd. as Special Secretary, Ministry of Finance, Govt. of India and Chairman of Central Board of Direct Taxes.**

**Joined IRS in 1959 and held important positions in the Indian Govt., International Agencies and Foreign Governments. These include Additional Secretary To The Govt. of India, Ministry of Power, Member, Central Electricity Committee, Director General, Ministry of Finance, Control Officer, Asian Development Bank Director of Training, Financial Advisor and Director of Accounts, Govt., of India, UNDP Advisor on Local Govt. Lease, Finance, East Africa.**

**Authored several training volumes, articles, case studies and books on Managements, Computers and Finance. Also planned, designed and directed a large number of training programmes for the senior and middle management executives in Govt. Public and Private Sector in India and abroad.**

**Mr.V.P.VERMA**

**Mr. V.P. Verma, the Executive Director of the Institute has a rich experience of 30 years in professional management. He is also the Executive Director of the Western UP Productivity Council, the local council of the National Productivity council engaged in training and consultancy. The Executive Director in his humble way has spread the message of education by spearheading the movement in public sector undertakings, BHEL (Hardwar) and IDPL (Rishikesh). The Institute, under his dispersion, has centers at Lucknow, Kanpur, Ghaziabad and the consolidation process is on.**

**Mr. Verma's management philosophy is hands-on. A completely informal person, he allows his sub-ordinates to experiment and initiate. Today his role is that of laying down the policy guidelines (participative) and allowing the others to take the work implementation.**

Just as he permeated management education in the U.P. today he has identified Information Technology as the career for propagating the next revolution. He is today onto this area with the same enthusiasm as when he was at the start of his career.

Mr. V.P. Verma is a professional executive.

**Mr. VIKAS VERMA**

**Education: -**

**“O” Level: Welham Boys School, Dehradun**

**“A” Level: St. Mary’s Academy**

**B.A. from Meerut College**

**M.A. from Meerut College**

**PGDBA from Institute Productivity & Management, Meerut with specialization in Market Research and Foreign Trade**

**Employment History:-**

**1990-1995: WUPPC, engaged in training and consultancy to PSU’s SME in North India Conducted SEP’s in India and abroad in areas of productivity.**

**1995-1997: I.P.M, Meerut**

**Career Services for PGDBA student including summer internships and final placement**

**Also taught general management Sales and strategic management courses to PGDBA-F/T And P/T.**

**1997-Till date: Professor engaged in teaching, brand building and foreign tie-ups.**

**Book: Writing a book with the title, “New China-HK, Taiwan, Macau and T Shanghai. To be released in fall-2011.**

**Areas of Research:**

- 1. International geo-polices.**
- 2. Entrepreneurship.**

**Courses teaching:**

- 1. General Management**
- 2. Business environment**
- 3. Cross-Cultural Management:**
- 4. Visiting faculty to Central and European B- Schools.**

**DR. ASIT MOHAN**

He was born on 20 August 1957 and had his education from Kanpur. He is an Alumnus of the prestigious Kanpur University and holds Post Graduate Diploma in Business Management with specialization in Human Resource & Finance. He has been conferred Ph.D. degree by Chaudhary Charan Singh University, Meerut on the topic “FUTURES AND OPTIONS – The Derivative Instruments of the new era of Globalization and Liberalization – A critical evaluation.

He is known for his academic expertise and administrative skills. He has been associated with the Institute of Productivity & Management, from its very inception

in 1980. He conceptualized the growth and development of the Institute. He has been instrumental in transforming the Institute into one of the well-known and well-respected institutions in the academic and corporate circle.

He is involved with development of the Senior Management and carries out programs on a regular basis. He has organized Management Development programs for Sugar Industry and Service Industry in Singapore, Thailand, Katmandu and Goa.

He is a keen follower of academics and new principles of Management. He has actively participated in the various programs and seminars conducted by Government of India, IIM – Kolkata, IIM – Bangalore, Xavier's and various universities in Malaysia, Singapore and Thailand.

Apart from his role as an institutional builder, he also holds the experience of successfully running a reputed SSI in Northern India. He is also actively associated with the professional bodies like AIMA, AIMS, AMDISA, WPC and NPC.

### **DR.KANES K RAJAH**

Dr. Rajah is Director, Centre for Entrepreneurship, University of Greenwich Business School and a successful management consultant working in the UK, Europe and South Africa. His vision for the Centre is to champion excellence in high growth enterprise start-ups underpinned by the tenets of creativity, innovation and leadership.

His career spans senior level appointments across major blue chip organisations; the multi-national Kraft Inc (Scientist, Europe), HJ Heinz, Dairy Crest (European Marketing Manager) and Ernest George Limited (Commodity Trading Manager). He helps with business start-ups and also undertakes audits for venture capital investment. He is active in business consultancy focused on clients in Europe, Asia and Africa.

Kanes' background in Chemistry (BSc.), Chemical Engineering (MSc.) and Technology Transfer (Ph. D) has enabled him to generate more than a hundred publications: edited books, book chapters, peer reviewed and invited papers in management and scientific publications and professional journals, proceedings and a patent. He is a regular keynote speaker in international conferences, first choice event speaker, and creativity expert. He is also an international expert in butter technology and markets, and has served as the UK expert witness in the legal dispute with New Zealand.

Dr. Rajah has significant experience (1980s) working with the European Union on market development projects in the Far East (five ASEAN countries). In 1999 he won a £0.5 million bid to support the Thai Ministry of Agriculture in developing their dairy industry. Since 2000 he has been pro-active in the EU funded "Tabeisa Project" – Technical and Business Education Initiative in South Africa, in a consortium with a British and four South African Higher Education institutions in entrepreneurship development in South Africa working closely also with SMEs and corporations. He has also been involved in developing senior managers in Russia and India and is active in business forums, creativity and business workshops and expert groups in the US and Europe (Italy, Spain and Portugal). He was President

of the city based UK-Malaysia Business Club 'OMEC' (1993-2001) and member of the House of Commons - Asian Business Breakfast Club, 1999-2001, sponsored by London First.

His eclectic professional background and experience of business also helps him Mentor and Coach entrepreneurs and managers, and includes top team development. He is a professional Practitioner in Neuro-Linguistic Programming (NLP) and is also certificated for psychometric testing. Dr. Rajah is an active researcher and an advanced practitioner in the use of Kirton's adaptor-innovator instrument (KAI) in personal, leadership and organisational development.

Dr. Rajah is Fellow of the Centre for Strategy, Leadership and Organisational Reinvention, South Africa. He is co-founder of the Creativity Unleashed Consortium and the Aberystwyth Creativity Laboratory. He is also on the Open University Business School course team on MA in Marketing, panel of their Directors for Creativity, Innovation and Change Residential programmes, and Academic Council Member of the Institute of Productivity and Management, India.

Frequency of meetings  
& date of last meeting

twice a year / 09.08.2010

10.8 Academic Advisory Body

**Dr. A.N. Saxena**  
**Executive Vice President**  
**WAPS**  
**2147, SECT.C. Pocket – II**  
**Vasant Kunj**  
**New Delhi – 110070**

**Prof. M.P. Gupta**  
**23/4 Cavalry Lines**  
**Delhi University Campus**  
**Delhi**

**Prof. Satish K. Kalra**  
**Indian Institute of Management**  
**Prabhand Nagar**  
**Off. Sitapur Road**  
**Lucknow – 226 013**

**Prof. Rakesh Khurana**  
**Knowledge Network India**  
**9, Institutional Area,**  
**Lodhi Road**  
**New Delhi – 31**

**Mr. S.C. Mathur**  
**Institute of Productivity & Management**  
**Vikas Khand-I,**  
**Gomti Nagar**  
**Lucknow – 226 010**

**Mr. Vikas Verma**  
**Institute of Productivity & Management**  
**8<sup>th</sup> Milestone**  
**Delhi Meerut Road,**  
**Ghaziabad – 201206**

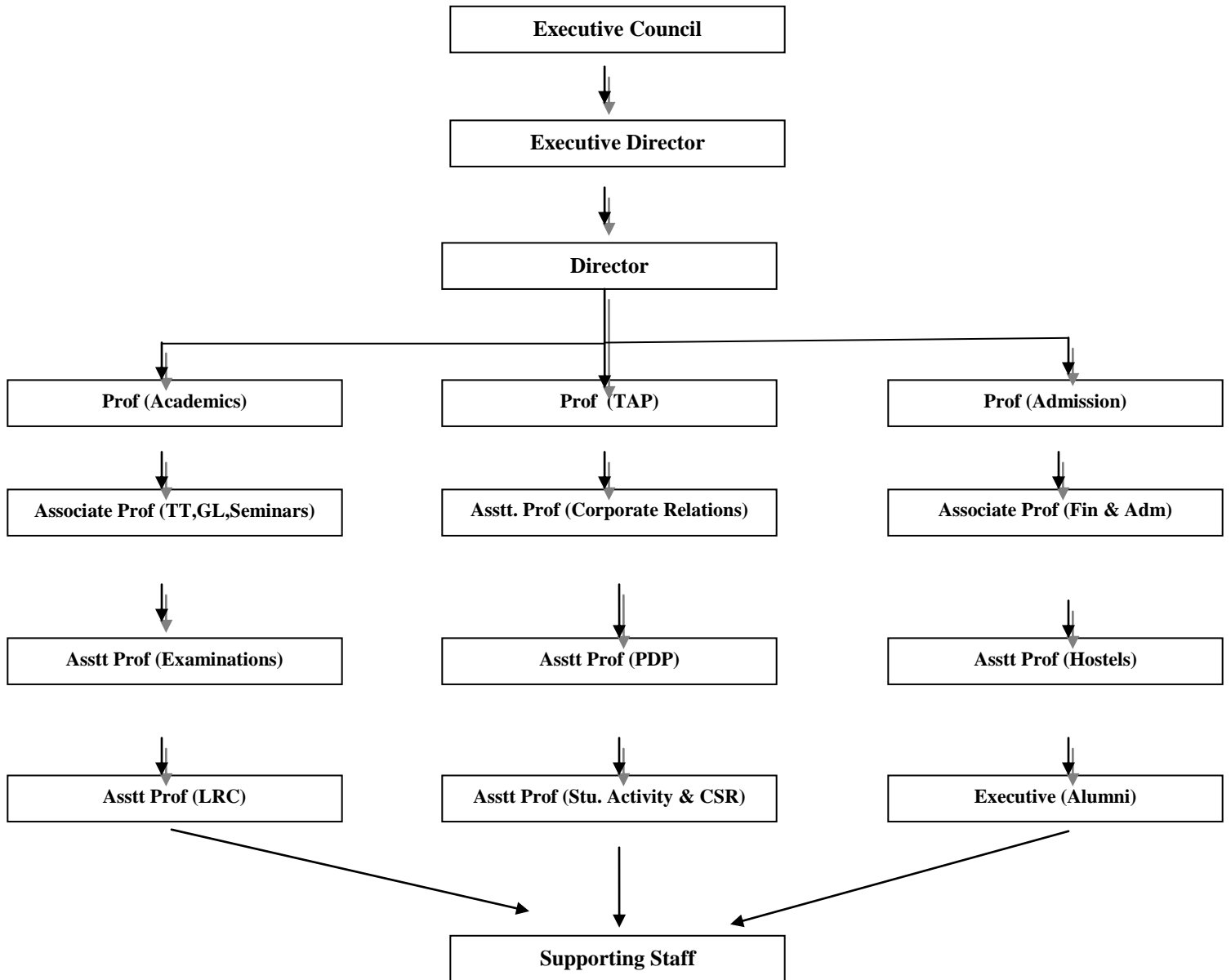
**Dr. A.B. Siddiqui**  
**Institute of Productivity & Management**  
**1, Azad Nagar,**  
**Near Kanpur University,**  
**Kalyanpur, GT Road**  
**Kanpur – 208 017**

**Dr. Asit Mohan**  
**Institute of Productivity & Management**  
**Resource House,**  
**Pocket ‘G’,**  
**Pallavpuram-I**  
**Meerut – 250 110**

Frequency of meetings  
& date of last meeting

**Academic Council meets every SIX**  
**MONTH or when need arises.**  
**Last meeting held on 20.12.2010**

## 10.9 Organisational Chart



10.10 Student feedback mechanism on Instructional Governance/faculty performance	<b>YES / SIM</b>
10.11 Grievance redressal mechanism for faculty, staff and students	<b>YES</b>
10.12 Name of the Department*	<b>MANAGEMENT</b>
Course Level	<b>PG</b>
1 <sup>ST</sup> Year of approval by the Council	<b>1994</b>
Year wise Sanctioned Intake	<b>90 /90/ 90</b>
Year wise Actual Admissions	<b>62 /68/ 89</b>
Cut off marks-General quota	<b>500 MAT Composite score</b>
% Students passed with distinction	<b>NIL</b>
% Students passed with First Class	<b>70%</b>
Students Placed	<b>76 / 55 / 78</b>
Average Pay package, Rs./Year	<b>2.5 / 2.0 / 1.8</b>
Students opted for Higher Studies	<b>N.A.</b>
Accreditation Status of the course	<b>Not Accredited</b>
Doctoral Courses	<b>No</b>
Foreign Collaborations,if any	<b>No</b>
Professional Society Memberships	<b>WASP, AIMA, AIMS</b>
Professional activities	<b>Yes</b>
Consultancy activities	<b>Yes</b>
Grants fetched	<b>Yes</b>

Departmental Achievements

- 1. Overall Winners at Gyanvihar University at Jaipur**
- 2. Second Position in MMA Debate**

Distinguished Alumni

### **Manmohan S Kalsy (1987-89)**

**Manmohan S Kalsy is working with Xerox India as Executive Director – Human Resources. He is based at Gurgaon and reports in to the Managing Director.**

**Manmohan has over 21 years of experience in the HR functions across manufacturing , consumer goods , telecom , services and technology sectors. Manmohan's career can be illustrated as follows :**

**1989 - 1992 : Sr Officer , HR - DCM**

- **1992 - 1995 : HR Executive - Gillette**
- **1995 - 2001 : General Manager , HR - PepsiCo**
- **2001 - 2005 : Head - HR Operations - Airtel**
- **2005 - 2006 : VP , Corporate HR - Triveni Engg.**
- **2006 - 2010 : Vice President HR - Vodafone**

**He worked with Vodafone immediately before Xerox where he headed the HR function for the India captive shared services and was a part of the global business transformation team.**

### **Gaurav Tandon (1993-95)**

**I have been working for shade over 14 years with textiles, consumer durables & telecom. Of the total experience 12 years has been telecom sector, with the sales & distribution vertical. Grew 6 levels within 8 years of UP stint with Bharti Airtel from executive to General Manager S&D between 2000-2009.**

**Currently Vice President Airtel Business Solution of Sales & Distribution for Bharti's telecom operations across the globe, entailing India, Srilanka, Bangladesh & 16 countries of Africa.**

### **Abhishek Rashtradyaksh (1995-97)**

**I feel immensely gifted when I think about the time spent at IPM. The institute gave opportunity to work closely with the industry while studying, and faculties helped modulate the thought process toward better professional work attitude. I wouldn't be here if I had not been to IPM. My sincere thanks and best wishes are always with IPM.**

At present he is working as Manager S.C.M. Sales at Luffthansa Technic Services, Mumbai.

### **Vikas Gambhir (1995-97)**

Vikas is a MBA – Finance (IPM), MS in Consulting (BITS) & MBF with over 13 years of experience in the areas of management assurance, project financing, back end operations and consulting for various organizations. Prior to joining Grant Thornton, he has worked with 3i-Infotech UK Ltd & American Express, where he was handling assignments relating to Risk Management, SoX compliance, management assurance in back end operations of manufacturing and financial services industries.

#### **Relevant Experience Includes:**

- **Handling engagement in the health care segment with India's Leading Hospitals across the country including the Internal Audit, SOP, IT & MIS.**
- **Led team for conducting various Risk Advisory Services including Internal Audit, Site Reviews, Standard Operating procedures, Cost Escalation review, Net Realization, Project Assessment etc for various Real Estate Clients including all leading names.**
- **External reviews and control assessment reviews across various continents and countries for world's largest steel company Arcelor Mittal**
- **Led team for executing various Financial Assessment and Grant Disbursement requests for Global Fund and United Nations office in India and abroad**
- **Conducted Enterprise Wide risk management exercise for various Oil and gas companies.**

### **Akshat Chaturvedi (2000-02)**

Currently working with Bank Of America Merrill Lynch in Delhi Office as Assistant Vice President.

#### **My achievements & contribution are as follows:**

- **Got a STAR Award from Merrill Lynch (now Bank Of America) for my performance. Joined ML in Mumbai in Debt Operations department. Merrill Lynch is one of the largest player in Primary Dealer business in India. Primary Dealers are governed by RBI and trades in Government Securities. Managed Operations for T-Bills, Bonds, Government Securities, Call Money Market, Interest Rate Swap Derivatives etc. Currently in Delhi and supporting Operations for Securities based Lending Business.**

- **Got a Special Recognition Award & Certificate in NCDEX for my contribution in clearing & settlement department of the company in Mumbai. Contributed major role in setting up of a Physical & electronic delivery system of the Exchange for all commodities. Further done a initial research on identifying delivery methods for upcoming Spot Exchange of NCDEX for various commodities in Rajasthan, Delhi & UP.**
- **In addition to the award, Got a Rating of One (Excellent Rating) at the time of yearly appraisal in NCDEX.**
- **Got a Rating of One (Excellent Rating) at the time of confirmation in ICICI Bank. Worked with one of the largest Branch set up across country. Fort Branch ICICI Bank has one of the largest Walk Ins across all banks branches. Got Appreciation for my work and won many prizes during my tenure organized by ICICI bank.**

10.13 Name of Teaching Staff\*

**Annexed**

Designation

Department

Date of Joining the Institution

Qualifications with Class / Grade

Total Experience in Years    Teaching    Industry    Research

Papers Published                  National                  International

Papers Presented in Conferences National International

Ph.D. Guide? Give field & University

Ph.Ds/Projects Guided

Books Published / IPRs/Patents

Professional Memberships

Consultancy Activities

Awards

Grants Fetched

Interaction with Professional Institutions

10.14 Admission quota*	<b>Not Applicable</b>
Entrance test / admission criteria	
Cut off / last candidate admitted	
Fees in rupees	<b>Rs. 4,00,000/-</b>
Number of Fee Waivers offered	<b>Scholarships (Reduction in FEE)</b>
Admission Calendar	<b>March - May</b>
PIO quota	<b>No</b>
10.15 Infrastructural Information	<b>Annexed</b>
Classroom/Tutorial Room Facilities	<b>Yes</b>
Laboratory details	<b>N.A.</b>
Computer Center Facilities	<b>Yes</b>
Library facilities	<b>Yes</b>
Auditorium / Seminar Halls / Amphi	<b>Yes</b>
Cafeteria	<b>Yes</b>
Indoor Sports facilities	<b>Yes</b>
Outdoor Sports facilities	<b>Yes</b>
Gymnasium facilities	<b>Yes</b>
Facilities for disabled	<b>No</b>
Any other facilities	
10.16 Boys Hostel	<b>Yes</b>
Girls Hostel	<b>Yes</b>
Medical & other Facilities at Hostel	<b>Yes</b>

10.17 Academic Sessions	<b>July to June</b>
Examination system, Year / Sem.	<b>Semester</b>
Period of declaration of results	<b>Within 20 days of last exam.</b>
10.18 Counseling / Mentoring	<b>Yes</b>
Career Counseling	<b>Yes</b>
Medical facilities	<b>Yes</b>
Student Insurance	<b>Yes</b>
10.19 Students Activity Body	<b>Yes</b>
Cultural activities	<b>Yes</b>
Sports activities	<b>Yes</b>
Literacy activities	<b>Yes</b>
Magazine / Newsletter	<b>Yes</b>
Technical activities / Tech Fest	<b>Yes</b>